



Elements of Trial Practice: More than 500 Techniques and Tips for Trial Lawyers

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An invaluable guide for the trial attorney.

To win at trial, you must present your case clearly, simply, persuasively, and fairly, while you undermine your adversary's case in the same manner. Achieving excellence in trial advocacy is a lifelong pursuit. Nevertheless, trial skills and a basic understanding of this art can be learned quickly. Short and persuasive, this book wastes no words. You'll discover how to select a favorable jury, prepare your witnesses, deliver powerful opening statements, conduct an effective direct examination, cross-examine any witness, introduce exhibits, impeach their witnesses, control consulting experts, and win the case on summation.

Elements of Trial Practice will become your essential, instant-access reference for trial. Armed with its many valuable techniques, you will approach trial practice with new enthusiasm and confidence.

Topics covered include:

- * Direct examination
- * Introduction of exhibits
- * Witness preparation
- * Cross examination
- * Expert witnesses
- * Opening statement
- * Summation

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Elements of Trial Practice: More than 500 Techniques and Tips for Trial Lawyers By Peter D. Polchinski Esq. Bibliography

- Sales Rank: #580335 in eBooks
- Published on: 2011-05-23
- Released on: 2011-05-23
- Format: Kindle eBook



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Editorial Review

About the Author

Peter D. Polchinski, a solo lawyer on Wall Street for more than ten years, is a former homicide prosecutor with the Manhattan District Attorney's Office. As trial counsel to law firms, corporations and public authorities, he tries cases for plaintiffs and defendants. Mr. Polchinski received his J.D. from Fordham University and his LL.M. from New York University. In addition to trying cases, he teaches in trial programs held at Hofstra Law School and the Manhattan District Attorney's Office, and conducts the PDP Trial Workshop.

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