



# The Irwin Handbook of Telecommunications Management

*By James Harry Green*

Download now

Read Online ➔

## **The Irwin Handbook of Telecommunications Management** By James Harry Green

Information and Solutions for Today's Telecommunications Systems

Regardless of your industry, you'll find James Harry Green's The Irwin Handbook of Telecommunications Management, Third Edition an authoritative how-to solutions manual for every telecommunications management question. Now comprehensively revised and updated, this classic resource provides hands-on techniques for understanding today's major technological changes -- and incorporating them into your organization's telecom strategy. Covering the entire spectrum of 21st century telecommunications, the Handbook makes it easy to locate, understand, and implement:

- \* Long-range planning, feasibility analysis, and forecasting
- \* The selection and management of telecom equipment and services, writing and evaluating responses to RFPs, managing long distance services, and more
- \* Management of a telecom facility -- including PBX and key telephone equipment, automatic call distributors, voice processing equipment, local area networks and Internets, wide area networks, convergence, and video and audio conferencing equipment
- \* Specific techniques for effective cost containment
- \* Telecommunications operations -- from fraud and disaster prevention to project management, quality control, security and more

 [Download The Irwin Handbook of Telecommunications Managemen...pdf](#)

 [Read Online The Irwin Handbook of Telecommunications Managem...pdf](#)



# The Irwin Handbook of Telecommunications Management

*By James Harry Green*

**The Irwin Handbook of Telecommunications Management** By James Harry Green

Information and Solutions for Today's Telecommunications Systems

Regardless of your industry, you'll find James Harry Green's The Irwin Handbook of Telecommunications Management, Third Edition an authoritative how-to solutions manual for every telecommunications management question. Now comprehensively revised and updated, this classic resource provides hands-on techniques for understanding today's major technological changes -- and incorporating them into your organization's telecom strategy. Covering the entire spectrum of 21st century telecommunications, the Handbook makes it easy to locate, understand, and implement:

- \* Long-range planning, feasibility analysis, and forecasting
- \* The selection and management of telecom equipment and services, writing and evaluating responses to RFPs, managing long distance services, and more
- \* Management of a telecom facility -- including PBX and key telephone equipment, automatic call distributors, voice processing equipment, local area networks and Internets, wide area networks, convergence, and video and audio conferencing equipment
- \* Specific techniques for effective cost containment
- \* Telecommunications operations -- from fraud and disaster prevention to project management, quality control, security and more

## **The Irwin Handbook of Telecommunications Management By James Harry Green Bibliography**

- Sales Rank: #1958944 in Books
- Published on: 2001-03-22
- Original language: English
- Number of items: 1
- Dimensions: 9.30" h x 2.13" w x 7.60" l, 3.89 pounds
- Binding: Hardcover
- 875 pages



[Download The Irwin Handbook of Telecommunications Managemen ...pdf](#)



[Read Online The Irwin Handbook of Telecommunications Managem ...pdf](#)

## **Download and Read Free Online The Irwin Handbook of Telecommunications Management By James Harry Green**

---

### **Editorial Review**

From the Back Cover

**"Without a doubt, this is the best book ever written on telecom management. If you're in it, you must have this book."**

**Harry Newton**

*Teleconnect Library*

**An ideal companion to *The Irwin Handbook of Telecommunications***

**The Only Book to Provide Managers In Any Business with Updated Information and Solutions for Today's Telecommunications Systems**

*The Irwin Handbook of Telecommunications Management* is renowned for covering every important telecommunications system management issue. Now comprehensively revised and updated for an increasingly complex telecommunications field, this classic resource provides hands-on techniques for understanding today's major technological changes and incorporating them into your organization's overall telecom strategy.

Topics new to this edition include:

Techniques to integrate automatic call distribution equipment with the Internet \* The emergence of competitive local exchange carriers (CLECs) \* The difference between incumbent and competitive LECs \* Internet service providers (ISPs) and how to evaluate and select them \* New technologies that allows employees to work from home \* Server and e-mail management \* Frame relay and intranet or virtual private network selection and management \* Internetworking equipment and services \* Firewall and router selection and management \* Management of data network bandwidth

*The Irwin Handbook of Telecommunications Management* contains many practical tools that you can use on the job. To make them more useful, computer versions are available to purchasers of this book through a special, dedicated Website. Download cost models in spreadsheet form and use them by inserting your own values. For call center load and trunking calculations, a program is included that can be run on any Windows computer.

In this era of rapid technological change from the Internet's ability to add value at every level of business to the critical decisions that must be made on whether or not to converge voice and data at the network level—only one book provides invaluable reference material and information for every aspect of telecommunications. That book is *The Irwin Handbook of Telecommunications Management, Third Edition*. A vital resource for anyone involved in the telecommunications business, it covers the entire spectrum of 21st century telecommunications.

Organized into five sections, *The Irwin Handbook of Telecommunications Management* makes every important aspect of managing a telecommunications system easy to locate, understand, and implement:

- **Part I** is a comprehensive overview of telecommunications management, addressing issues including the Telecommunications Act of 1996, current and long-range planning, feasibility analysis, and forecasting.
- **Part II** discusses the selection and management of telecom equipment and services. Chapters examine management of Internet services, writing and evaluating responses to RFPs, managing long distance services, and more.
- **Part III** covers the management of a telecom facility including PBX and key telephone equipment, automatic call distributors, voice processing equipment, local area networks and Internets, wide area networks, convergence, and video and audio conferencing equipment.
- **Part IV** is about cost control. Besides offering specific techniques for effective cost containment, the chapters in this section cover benchmarking, contracting, outsourcing, and optimizing voice circuits and data network bandwidth.
- **Part V** puts it all together. From the development of a telecom operations and disaster prevention plan to project management, quality control, security and fraud prevention, and more, it provides a thorough examination of telecommunications operations planning and execution

Comprehensive in scope and concise in detailing the information that busy professionals need to know, *The Irwin Handbook of Telecommunications Management* provides complete, detailed coverage of the processes and procedures for getting maximum value from a telecommunications system. Managers in any industry can turn to it for authoritative solutions and as a necessary how-to manual for every telecommunications management question.

#### About the Author

**James Harry Green** is an independent telecommunications consultant based in Portland, Oregon. He provides clients with network planning, design, and management services in voice networks, data networks, and call center systems. Green has written a number of articles and books, including *Telecommunications Projects Made Easy*, *Which Telephone Service Provider?*, and the essential telecom industry reference *The Irwin Handbook of Telecommunications*.

#### Users Review

##### From reader reviews:

##### Inge Reader:

Nowadays reading books become more and more than want or need but also be a life style. This reading habit give you lot of advantages. The huge benefits you got of course the knowledge even the information inside the book that will improve your knowledge and information. The knowledge you get based on what kind of publication you read, if you want get more knowledge just go with schooling books but if you want really feel happy read one with theme for entertaining including comic or novel. The particular *The Irwin Handbook of Telecommunications Management* is kind of reserve which is giving the reader erratic experience.

##### Karen Lawless:

This *The Irwin Handbook of Telecommunications Management* are reliable for you who want to be considered a successful person, why. The explanation of this *The Irwin Handbook of Telecommunications*

Management can be one of many great books you must have is definitely giving you more than just simple examining food but feed an individual with information that might be will shock your prior knowledge. This book is definitely handy, you can bring it everywhere you go and whenever your conditions at e-book and printed types. Beside that this The Irwin Handbook of Telecommunications Management giving you an enormous of experience like rich vocabulary, giving you trial run of critical thinking that we know it useful in your day action. So , let's have it and luxuriate in reading.

**Elsie Fiala:**

This The Irwin Handbook of Telecommunications Management is great publication for you because the content which can be full of information for you who have always deal with world and possess to make decision every minute. This kind of book reveal it data accurately using great organize word or we can state no rambling sentences included. So if you are read this hurriedly you can have whole details in it. Doesn't mean it only gives you straight forward sentences but hard core information with attractive delivering sentences. Having The Irwin Handbook of Telecommunications Management in your hand like keeping the world in your arm, details in it is not ridiculous one. We can say that no guide that offer you world throughout ten or fifteen moment right but this book already do that. So , it is good reading book. Hi Mr. and Mrs. active do you still doubt that?

**Bertha Greene:**

Is it anyone who having spare time subsequently spend it whole day by simply watching television programs or just lying on the bed? Do you need something totally new? This The Irwin Handbook of Telecommunications Management can be the response, oh how comes? A book you know. You are so out of date, spending your time by reading in this brand-new era is common not a geek activity. So what these books have than the others?

**Download and Read Online The Irwin Handbook of  
Telecommunications Management By James Harry Green  
#D9128NSPUWX**

# **Read The Irwin Handbook of Telecommunications Management By James Harry Green for online ebook**

The Irwin Handbook of Telecommunications Management By James Harry Green Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read The Irwin Handbook of Telecommunications Management By James Harry Green books to read online.

## **Online The Irwin Handbook of Telecommunications Management By James Harry Green ebook PDF download**

**The Irwin Handbook of Telecommunications Management By James Harry Green Doc**

**The Irwin Handbook of Telecommunications Management By James Harry Green Mobipocket**

**The Irwin Handbook of Telecommunications Management By James Harry Green EPub**

**D9128NSPUWX: The Irwin Handbook of Telecommunications Management By James Harry Green**